



# Client Manager/Municipal Engineering Services

Are you looking to be a part of a growing company, that offers a professional, yet flexible work environment? Then Cedar Corporation is looking for you! We are seeking an experienced full-time, highly motivated, self-starter to join our company as a professional Civil Engineer/Client Manager in our Menomonie office.

We are seeking a leader with 20+ years of experience in municipal engineering for small to medium sized communities to provide client and project management services, as well as design engineering oversight to municipal clients. The position is municipal consulting, centered around maintaining existing relationships with key clients, developing new opportunities, and ensuring a high level of client satisfaction. You will be expected to forecast budgets, revenue streams, as well as train and develop project managers and other engineers. You must have significant experience in negotiating contracts, risk management, identifying and resolving conflict, and QA/QC of projects. You will be responsible for the preparation, review, and final production of proposals for new projects. An opportunity for company stock ownership may be available.

**Required Experience:**

- Bachelor’s Degree in Civil Engineering
- Professional Engineer (PE) licensed in Wisconsin
- 20+ years of related engineering experience
- Project management experience
- Excellent oral and written communication and presentation skills
- Experience in developing and managing multiple clients

The position provides a competitive salary and full benefit package.

**Send cover letter and resume to:**

Cedar Corporation  
Human Resources  
Attn: Lynn McIntyre  
604 Wilson Avenue  
Menomonie, WI 54751  
or [careers@cedarcorp.com](mailto:careers@cedarcorp.com)

*An equal opportunity employer*



Corporate Office  
Menomonie, Wisconsin

*Cedar Corporation is a professional service firm with disciplines in engineering, architecture, environmental, planning, economic development, landscape architecture, and land surveying.*

*Founded in 1975, the company has grown in size to its present staff of 85. Our staff is dedicated to the principles on which the firm was developed: professionalism, state-of-the-art technology, and service to clients. We have continued to grow because of our commitment to comprehensive service and good communication with our clients.*

*To better serve our clients, Cedar Corporation has offices located in Menomonie, Green Bay, Madison, and Cedarburg, Wisconsin.*



Cedar Corporation  
Green Bay Office